



COMPANY PROFILE

"Empowering Healthcare Excellence
Through Renewed Imaging Technologies.
Where Quality Meets Affordability,
Innovation Meets Reliability."

www.bmecimaging.com



INTRODUCTION

Founded in 2012, BMEC Imaging Pvt Ltd has established itself as a leader in the field of radiology equipment maintenance and refurbishment. With a recent venture into **LINAC manufacturing**, BMEC stands at the for front of technological innovation in medical equipment.



**“Grow your Business
with our Services”**



OUR MISSION & VISION

.....

Vision : To be a pioneer in the medical imaging industry, revolutionizing healthcare with cutting edge technology and comprehensive solutions.

Mission : To deliver exceptional service and state-of-the-art medical equipment, enhancing the quality of healthcare worldwide.



ABOUT US



01

HISTORY AND MILESTONES

Clinched significant deals with prominent hospital groups like KIMS, Vydehi, Max, Fortis, and Aster for multi-vendor maintenance.

02

RESEARCH AND DEVELOPMENT

Collaborating with SAMEER for the development of Indigenous LINAC technology.

Commitment to procuring premium parts from expert vendors globally for LINAC manufacturing.

03

EXPERTISE AND SPECIALIZATION

Specializing in Cathlab, MRI Scanners, CT Scanners, PET CT Scanners, and Gamma Cameras across renowned brands like Philips, Siemens, and GE.

04

PARTNERSHIPS AND COLLABORATIONS

Technology transfer agreement with SAMEER and MITY for 'Make in India' initiative.

Government partnerships for procurement from state-owned institutes.

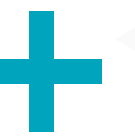
05

QUALITY AND SAFETY STANDARDS

AERB authorization for Diagnostic Radiology and Nuclear Medicine.

NABL accreditation, ISO certifications and also PNDT certificates.

Commitment to obtaining Radiation Therapy license for LINAC manufacturing.





+

COMPANY AT A GLANCE

.....



800+

Radiology Assets



235+

Total Empolyess



110+

Engineers



14

Countries Operation

+

+

Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770



COMPANY AT A GLANCE

.....

550+

HOSPITALS SERVED
GLOBALLY

135+

MRIS

400+

CATHLABS

265+

PET/CT



**ASIA'S MULTI-VENDOR
MEDICAL EQUIPMENT
SERVICE PROVIDER**

#1



Check our Website : www.bmecimaging.com

     [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

BMEC'S USP AND STRATEGIC ADVANTAGE

CORE



Strong device portfolio of quality-assured multi-brand capital imaging equipment



In-house developed medical solutions to fit local infra and Government regulations

OPS



End-to-end product lifecycle support with focus on circular green economy



Engineering base in India with Global Hubs to enable fast, reliable, high-quality service

NETWORK



BMEC Hospitals and Global hospital and healthcare partner network for scale



Global Industry-Academia partnerships for indigenous technology commercialization

EDGE

AGILE OPERATIONS WITH STRONG EMPHASIS ON 'OPEN INNOVATION AND TECHNOLOGY' TO RAPIDLY CAPTURE MARKET OPPORTUNITIES AND ACHIEVE HYPER-GROWTH



Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770



MEET THE **DIRECTOR**

Mr. Chandrasekaran J

Technical & Strategy Director

.....



A trailblazer in the medical equipment domain, Mr. Chandrasekaran J. embarked on his illustrious journey in 2001 as a Field Service Engineer at Larson & Tubro Medical division. His innate technical prowess and unwavering dedication swiftly propelled him into a pivotal role within the R&D team at Philips Medical System in the Netherlands, where his contributions consistently garnered recognition and acclaim.

In 2009, fueled by a fervent desire to leverage his healthcare expertise for broader societal impact, Mr. Chandrasekaran transitioned towards entrepreneurship. To fortify his managerial acumen, he assumed the role of Chief Technology Officer (CTO) at Regenix Drugs Limited in India. Subsequently, he served as Vice President at Hermer Med Systems Pvt. Ltd., where he honed his leadership skills and deepened his industry insights.

Mr. Chandrasekaran's entrepreneurial odyssey culminated in the establishment of BMEC Imaging Private Limited, under whose stewardship, BMEC has thrived, offering comprehensive solutions in hospital consulting and setting unprecedented benchmarks in medical equipment maintenance. profound knowledge and innovative approach.



MEET THE **DIRECTOR**

Mr. Chandrasekaran J

Technical & Strategy Director

.....

Mr. Chandrasekaran's profound expertise spans across over 183 types of medical equipment, rendering him an invaluable asset to both the company and the broader medical community. His international exposure is extensive, marked by active participation in numerous training programs and conferences across 15 countries, positioning him at the forefront of technological advancements in the medical landscape. Revered as a "Technical Savant," he commands admiration from colleagues, peers, and clients alike for his profound knowledge and innovative approach.

Moreover, Mr. Chandrasekaran's remarkable technical acumen played a pivotal role in securing the SAMEER Project for BMEC, marking the company's foray into Linear Accelerators and heralding its evolution as a manufacturer in the medical equipment arena.

His illustrious contributions to the industry have garnered him prestigious appointments, including the Secretary of APMEI and membership in the National Medical Device Promotion Council, cementing his status as an influential luminary in the medical equipment sector. In addition to his groundbreaking achievements and influential roles in the medical equipment sector, it's imperative to underscore Mr. Chandrasekaran J.'s profound passion for sustainability and his unwavering commitment to environmental stewardship.

At the APMEI (Add Relevant Association) where he serves as Secretary, Mr. Chandrasekaran's dedication to championing the cause for a circular green economy shines through. His advocacy for sustainability transcends traditional business boundaries, as he tirelessly promotes environmentally conscious practices and initiatives within the medical equipment industry and beyond.

Check our Website : www.bmecimaging.com

     [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

MEET THE DIRECTOR

Mr. Godfrey E.S

Director of Sales & International Trade

.....

Mr. Godfrey E.S. embarked on his career journey armed with a degree in Physics, complemented by a graduation in **Business Administration in 2005**, which perfectly aligned with his entrepreneurial aspirations. His initial steps into the biomedical engineering realm began at Thulir Tech in 2005, where he assumed the role of Marketing Manager. Within a remarkably brief period of two years, Mr. Godfrey's astute market acumen prompted him to introduce an equipment refurbishing module at Thulir Tech, a move that significantly bolstered the company's growth trajectory

In 2009, Mr. Godfrey transitioned to Hermer Med Systems as a Project Manager, where he played a pivotal role in reshaping the company's strategic outlook from being equipment-centric to embracing customer-centric solutions.

His visionary approach facilitated Hermer Med Systems' evolution into a holistic equipment solution provider, taking on entire hospital projects and solidifying its presence in the refurbished equipment market. Notably, Mr. Godfrey's pioneering concept of offering comprehensive, single-stop solutions for hospital consulting projects revolutionized the industry landscape.



Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

MEET THE **DIRECTOR**

Mr. Godfrey E.S

Director of Sales & International Trade

.....

Since assuming the role of **Managing Director of Biomedical Engineering Company (a division of BMEC) in 2013**, Mr. Godfrey has been the driving force behind the company's meteoric rise. His leadership prowess has been instrumental in fostering robust international trade relations and expanding BMEC's global footprint.

Mr. Godfrey's passion for expanding the business internationally has been matched only by his expertise in market research and business analytics, which have played a pivotal role in scaling BMEC's operations. His vision for build, operate, and transfer (BOT) projects has opened new avenues for turnkey projects at BMEC, offering comprehensive solutions to clients' needs.

In a strategic move to tap into emerging markets, Mr. Godfrey spearheaded BMEC's expansion into the Middle East and Africa, establishing offices in key locations such as Dubai and Nigeria. This bold step underscores his unwavering commitment to exploring new horizons and seizing opportunities for growth.

Mr. Godfrey E.S. epitomizes the spirit of innovation and dedication that propels BMEC Imaging Pvt Ltd. His diverse yet complementary skills and experiences have been instrumental in positioning BMEC as a leader in the dynamic medical equipment industry, setting new standards of excellence with each endeavor. Mr. Godfrey E.S. emerges as a luminary in the medical equipment industry, not only for his remarkable business acumen but also for his unwavering commitment to social responsibility and sustainable practices. His journey, marked by strategic foresight and a deep-seated dedication to improving healthcare accessibility, has left an indelible mark on BMEC Imaging Pvt Ltd. and the broader medical community.

Check our Website : www.bmecimaging.com

     [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

OUR TEAM



Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [bmecimaging](#) | For an appointment call : +91 99 624 45 770

GLOBAL INFRASTRUCTURE

Regional Offices

BMEC IMAGING PVT LTD

Chennai - Bengaluru, India

International Office

BMEC TRADING LLC FZ

Dubai - UAE

International Office

BMEC IMAGING NIGERIA LTD

Nigeria

International Office

BMEC IMAGING EGYPT

Cairo, Egypt



10,000+
clients

South Asia

- India (Nationwide)
- Sri Lanka • Nepal • Maldives

Middle East & Central Asia

- UAE • Egypt • Kazakhstan
- Myanmar

Africa

- DR Congo • Kenya • Tanzania • Zanzibar
- Malawi • Mozambique • Nigeria • Cameroon

Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

OUR OFFICES



Chennai

Head Office
#37, Pushpa Nagar Main Road,
Nungambakkam, Chennai – 34.
Branch Office
5-A, Haddows Lane off
Haddows Road, Nungambakkam,
Chennai-600006.

Bangalore



#3C 916, Orangery Plaza,
1st Block 2nd Floor HRBR
Layout, Kalayanagar,
Bangalore-560043.



Dubai

#1210, Mai Tower,
Al Nahda 1st, Dubai,
United Arab Emirates

EGYPT



Villa 26 , Beram El Tunki Street,
5th Settlement , New Cairo, Egypt.



Nigeria

11 Badagry Street, Off Adeniyi
Jones Avenue,
Akora Villa Estate, Ikeja Lagos,
Nigeria

Nepal



Kathmandu Office:
Bhaisepati-18, Sainbu, Lalitpur
Eastern Office:
Mukti Chowk, Birtamode-04, Jhapa

Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

OUR WAREHOUSES

.....



Warehouse 1 (15,000 sqft)

BMEC Imaging Pvt Ltd
87/3G, Thiruvallur High Road,
Krishna Nagar, Alamathi, Chennai – 600052



Warehouse 2 (10,000 sqft)

BMEC Imaging Pvt Ltd
54/3, Redhills Tiruvallur road,
Poochathipedu, Chennai – 600052.



Warehouse 3 (15,000 sqft)

BMEC Imaging Pvt Ltd
Aduru Village, Bidahalli Hobli Virgu Nagar Post,
Bangalore East taluk, Bangalore, Karnataka – 560049



Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770



OUR CLIENTELE

We have a Clientele of 250+ Cardiac Catheterization Labs Through Out India under our service Contract. Highlighted are the States that we have covered.

50% REFERENCE BUSINESS **50%** NEW BUSINESS

Starting from TN, every 250 kms we have a cathlab which is installed by us or is under our service contract.

OUR BUSINESS MODEL



How we
succeed in
Every Market?



● **Setup a Modern Franchise**

● **Orchestrate Demand Aggression**

● **Envision a Clinical Business Plan**

● **Content drives commerce, and people love a one - stop shop**

Over the years, BMEC Imaging Private Limited has been involved with the procurement and distribution of Imaging Equipments as part of several hospital planning ventures across India. We are the industry leaders in the installation and commissioning of refurbished Phillips, Siemens & GE Cardiac Catheterization Labs, MRI & CT.

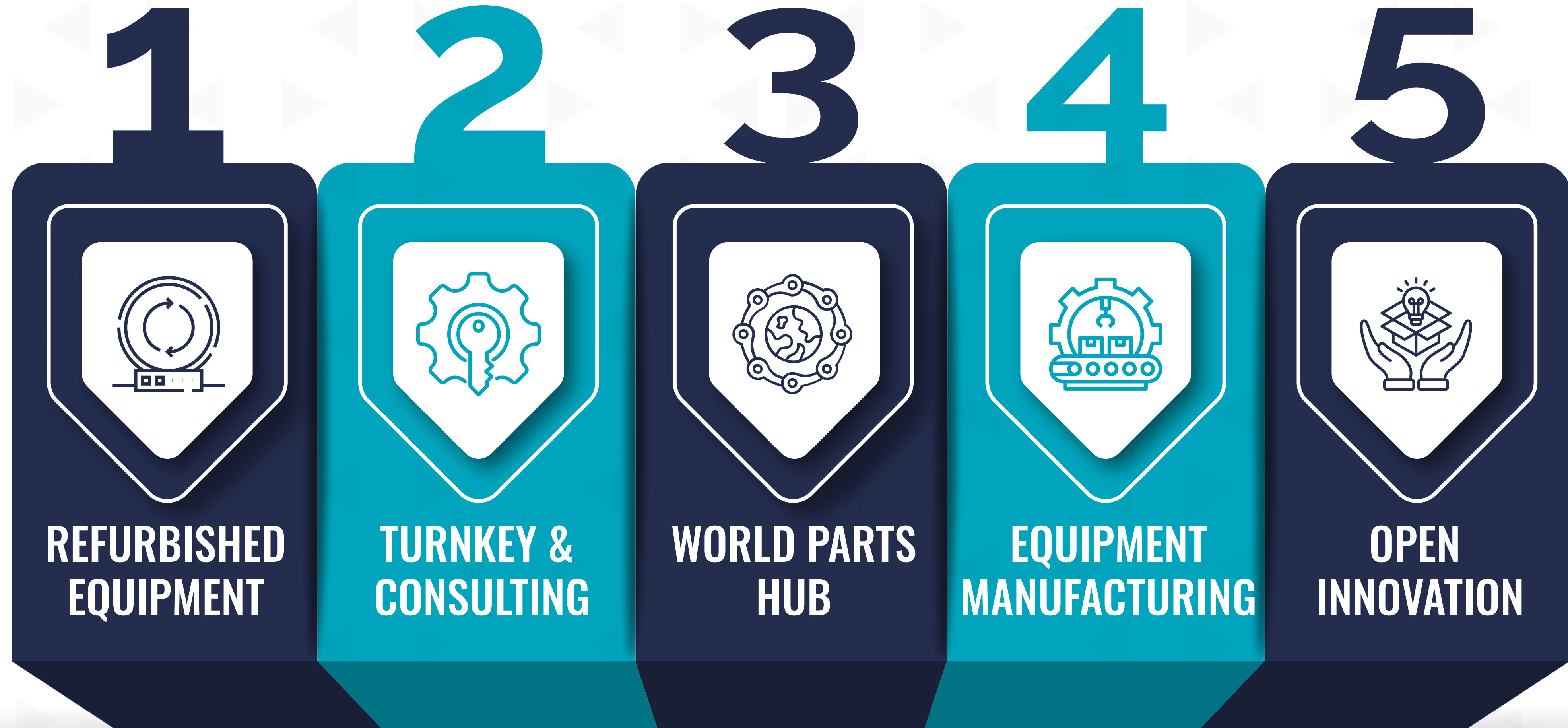
Check our Website : www.bmecimaging.com



bmecimaging | For an appointment call : +91 99 624 45 770

BMEC'S STRATEGIC PILLARS

.....



Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

I. REFURBISHED EQUIPMENT

MRI

Multi-Tesla Systems

CT SCANNER

Multi-Tesla Systems

PET-CT

Nuclear Medicine

CATH LAB

Cardiac Imaging

LINAC

Radiation Therapy

SPECT/SPECT-CT

Molecular Imaging

PHILIPS

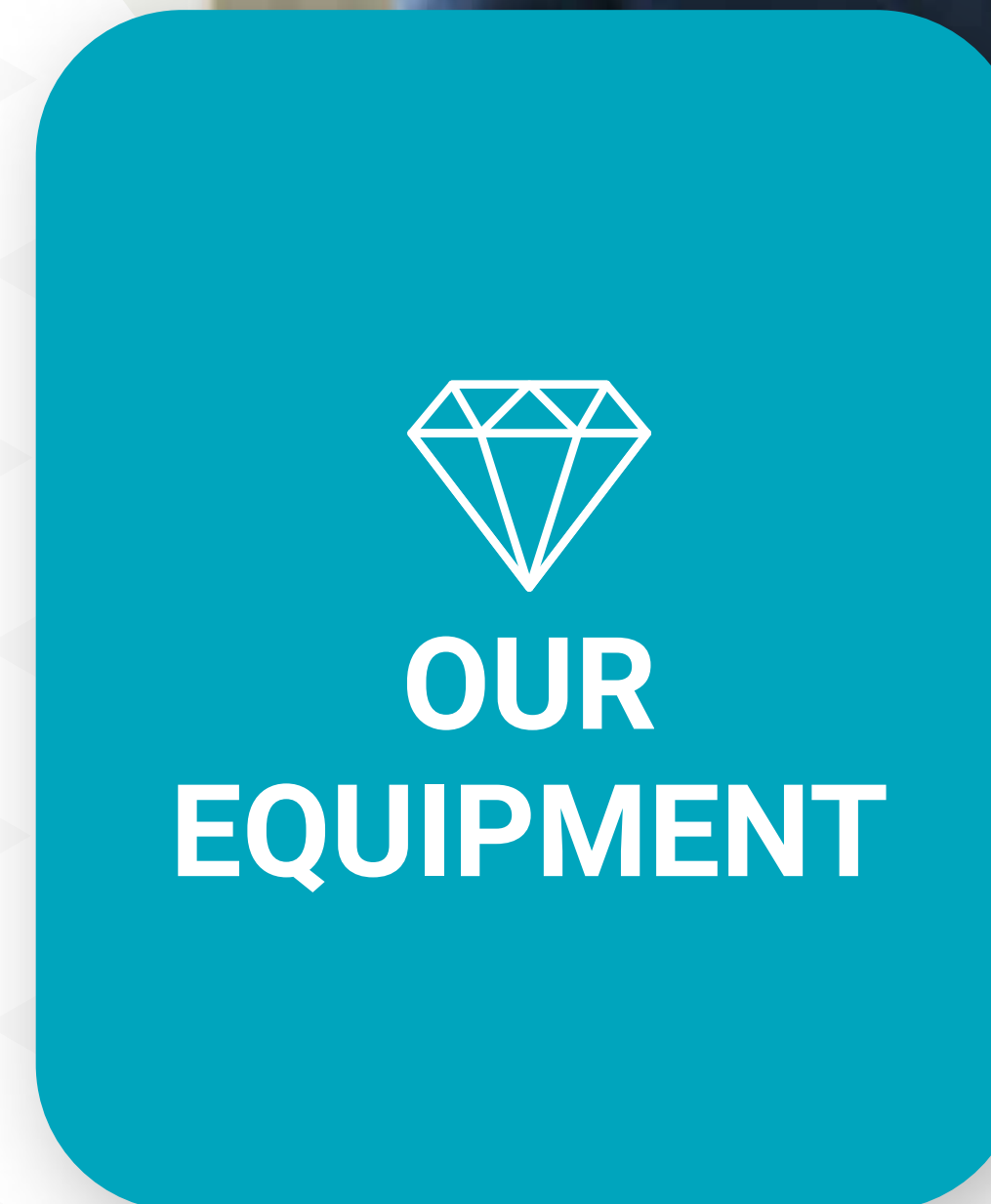
SIEMENS
Healthineers


FUJIFILM

 **GE HealthCare**

Canon

varian



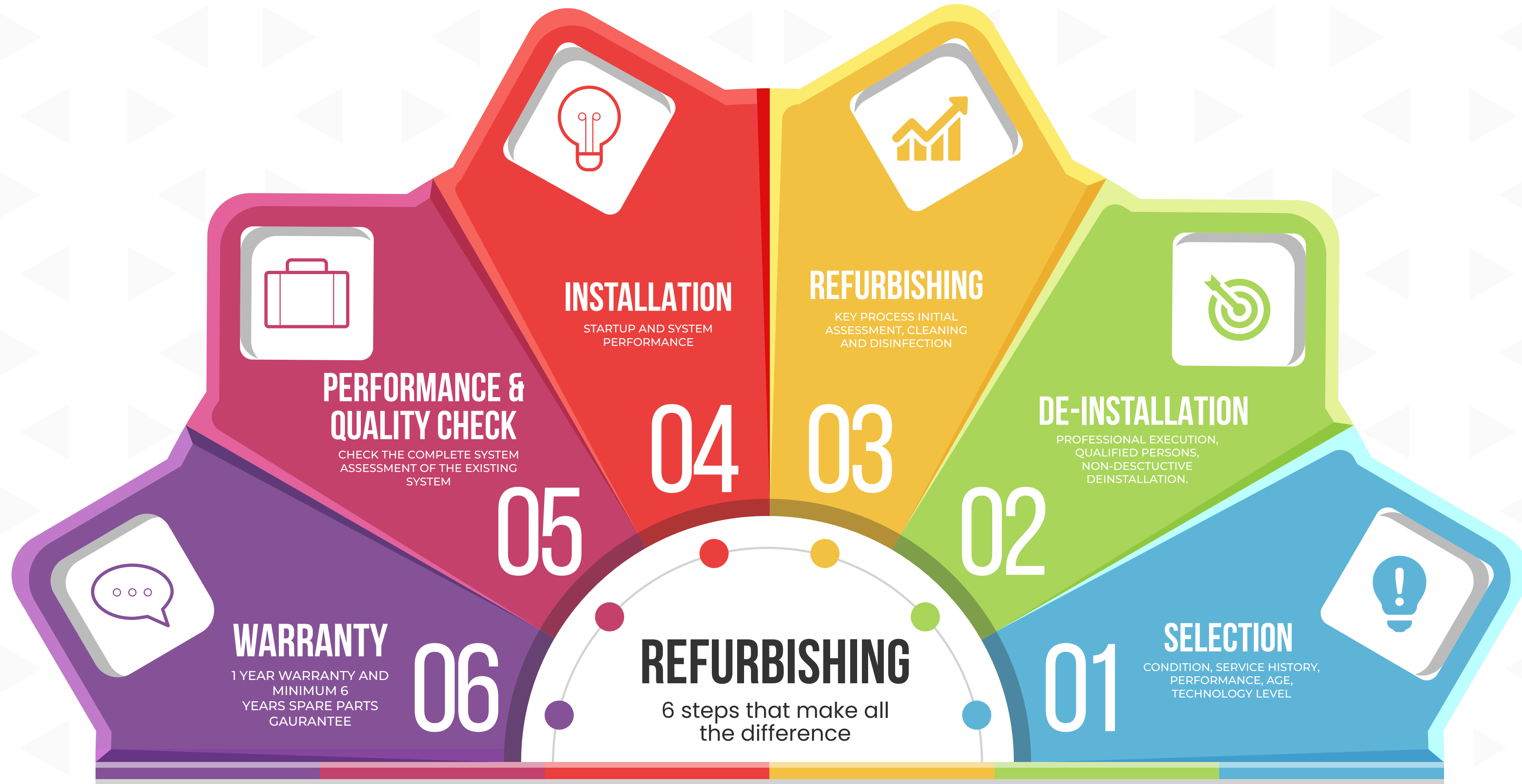

**OUR
EQUIPMENT**



Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

REFURBISHING PROCESS



Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770



DELIVERY PROCESS

.....



ORDER PLACED



SOURCING OF EQUIPMENT



SHIPMENT / ARRIVAL & CUSTOMS



WAREHOUSE



TESTED / EXAMINED / DISMANTLED / CRATED



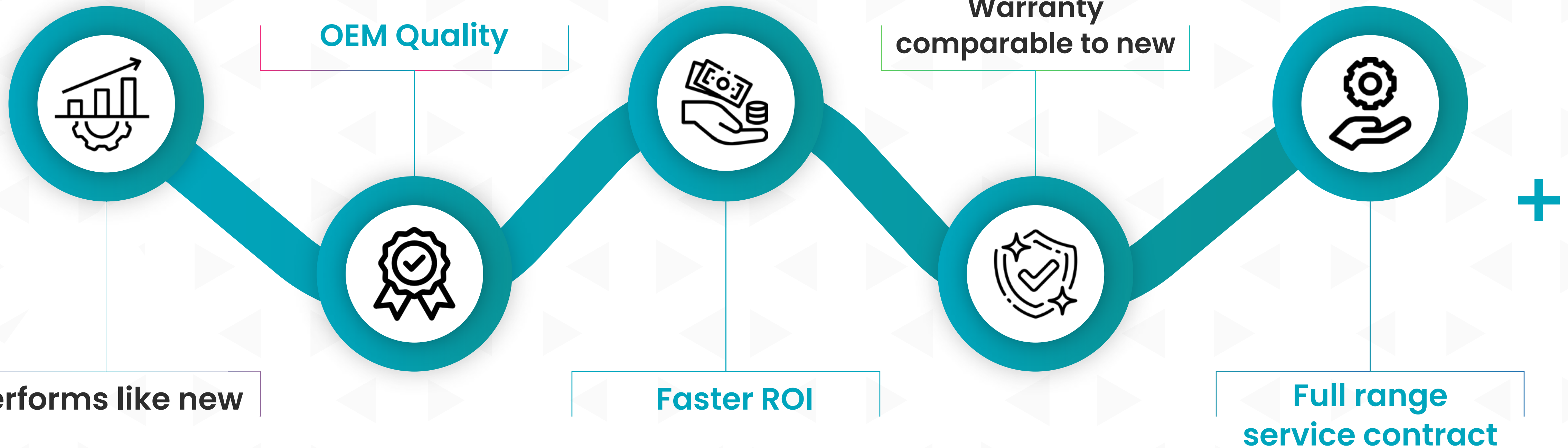
AERB



DELIVERY



BENEFITS OF PURCHASING REFURBISHED CAPITAL EQUIPMENT



Warranty: Providing warranty for the machine for 1 year followed by comprehensive maintenance of the machine.

Spares availability: Providing at least 8 years guarantee for the availability of spares.

OUR PRODUCTS

.....

+



+

Philips FD10 Cathlab



+

Philips FD20 Cathlab

OUR PRODUCTS

.....



Philips Biplane FD10/10, FD20/20



Philips Brilliance CT16 & 64

Check our Website : www.bmecimaging.com

     [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

OUR PRODUCTS

.....



Philips Gemini TF PET CT 16 & 64



Philips Achieva 1.5T/3.0T

FAPI PET/CT

BMEC's 68Ga-FAPI-04 PET/CT deployment in Cameroon, Africa strategically solves the problem of cyclotron availability and lower half-life with the 18F – FDG- PET/CT

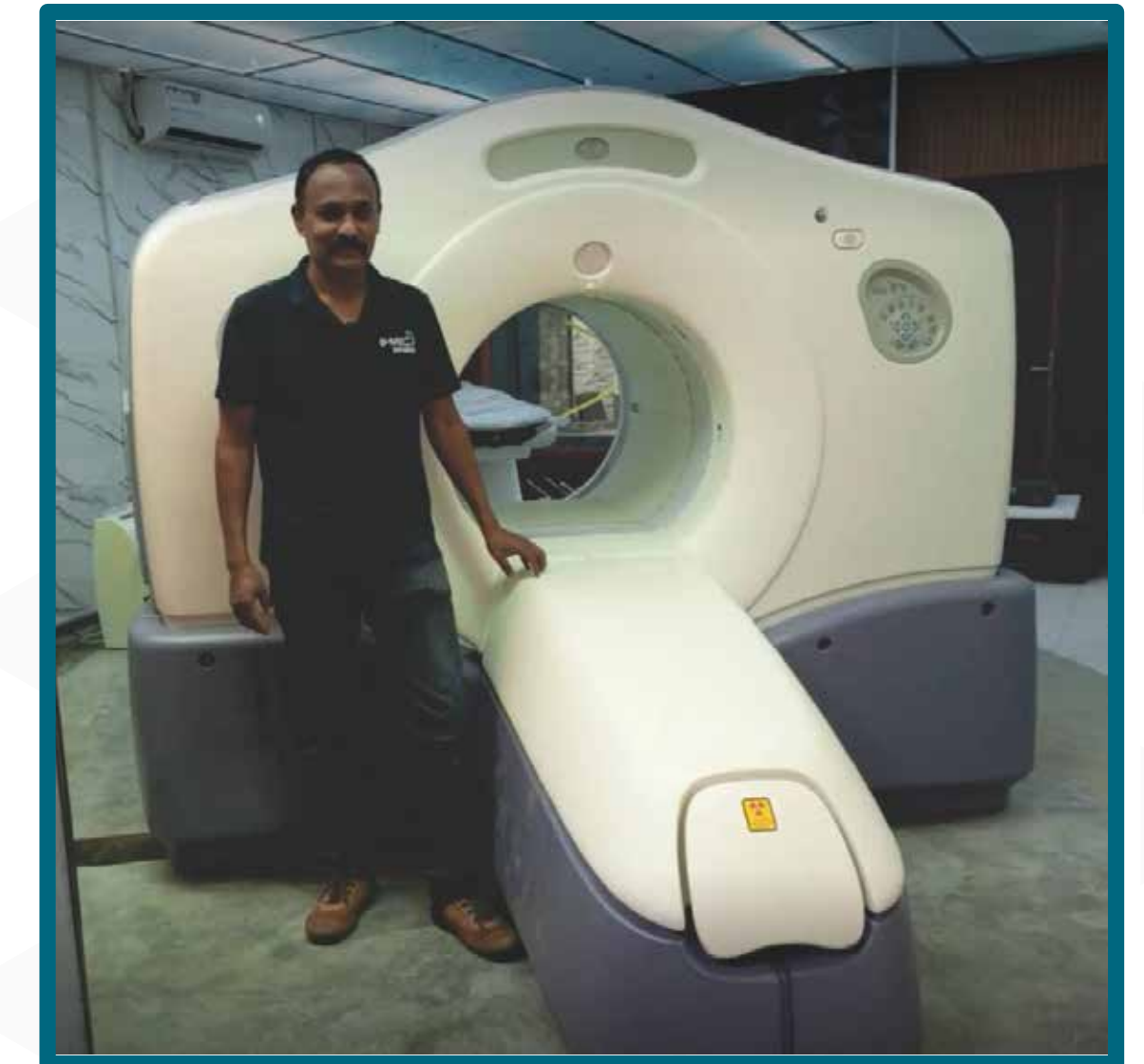
ADVANTAGES OF FAPI

COST | The radiotracer can be produced within departments, without an on-site cyclotron, making it feasible at lower costs even in small centers.

PRODUCTION | FAPI benefits from longer half-life which allows for larger batch production at a central facility and distribution to satellite centres, increasing availability and reducing cost per dose

EASE OF USE/TIME | Radiation burden is reduced, no need for dietary restrictions or fasting, and lower uptake time which benefits patients

SPECIFICITY & SENSITIVITY | Primary or metastatic lesions in the lower brain, liver and mouth can be easily identified. Primary tumors sensitivity is 98.2% with higher tumor-to-background contrast



II.TURNKEY AND CONSULTING

04 MULTI - VENDOR
PROJECTS IN INDIA



01



02



03

550+

**HOSPITALS SERVED
GLOBALLY**

04



**FROM SERVICE COMPANY TO
COMPREHENSIVE HEALTHCARE PARTNER**



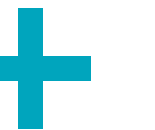
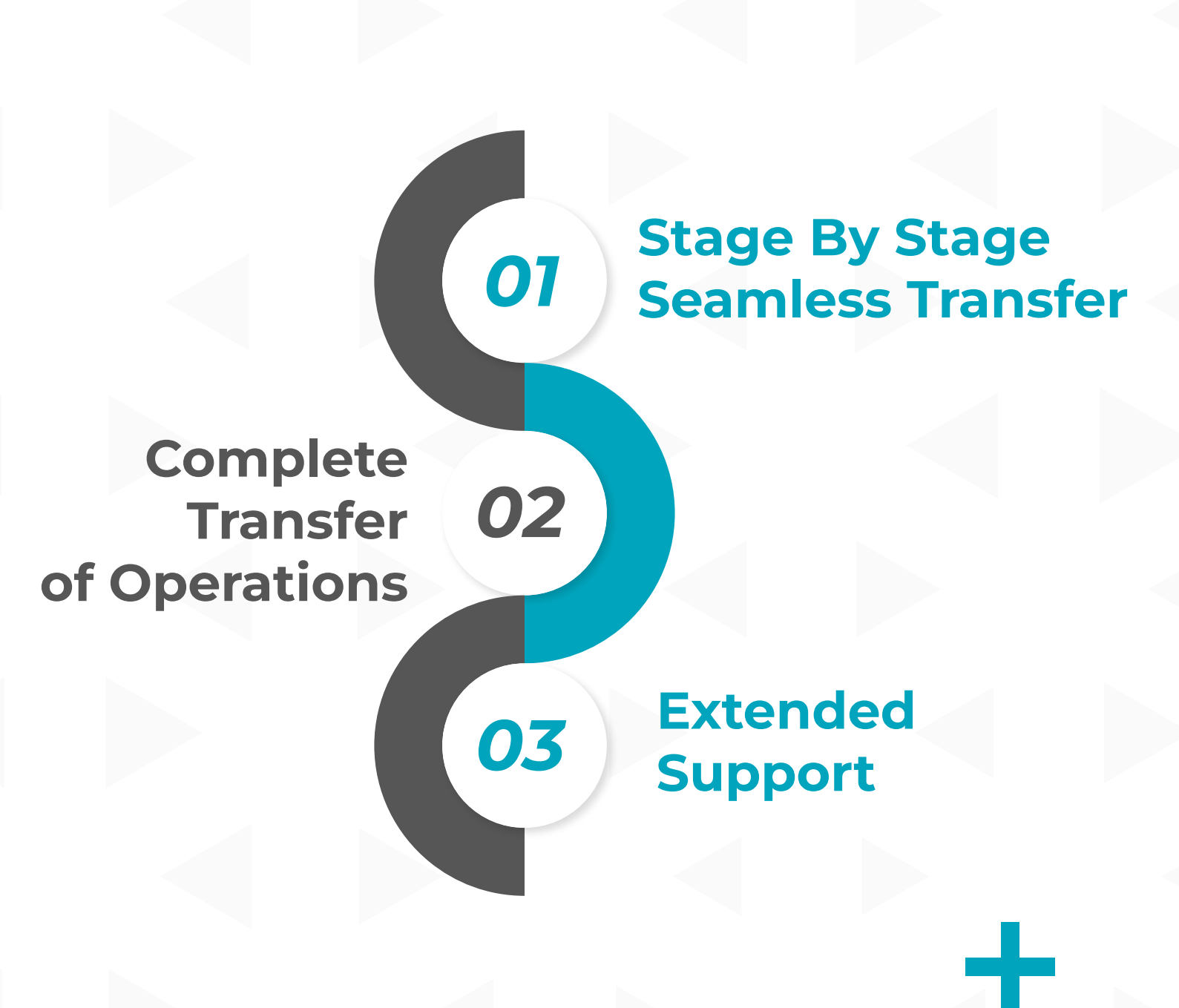
Build, Operate, Transfer (BOT)



BUILD

OPERATE

TRANSFER



III. WORLD PARTS HUB

MODEL	'Certified Cannibalization Hub' operates as a high-tech remanufacturing operation
UNIQUENESS	Transforms EOL equipment to traceable, high quality, tested, reliable and warranted parts inventory. Addresses market gap owing to OEM restrictive "right-to-repair" policies
LOCATION	The Dubai advantage as a global export hub that connects western sourcing markets (Europe, US) and high-growth sales markets (ME, Africa, Asia)
INFRA	MOHAP approved warehouse – climate-controlled, sanitized, secure and high-tech for efficient operations



PHILIPS

SIEMENS
Healthineers

 GE HealthCare

Canon

FUJIFILM

varian

IV. EQUIPMENT MANUFACTURING



6 MV LINAC DEVELOPMENT

Transfer of Technology agreement From SAMEER under MeitY



Check our Website : www.bmecimaging.com


 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

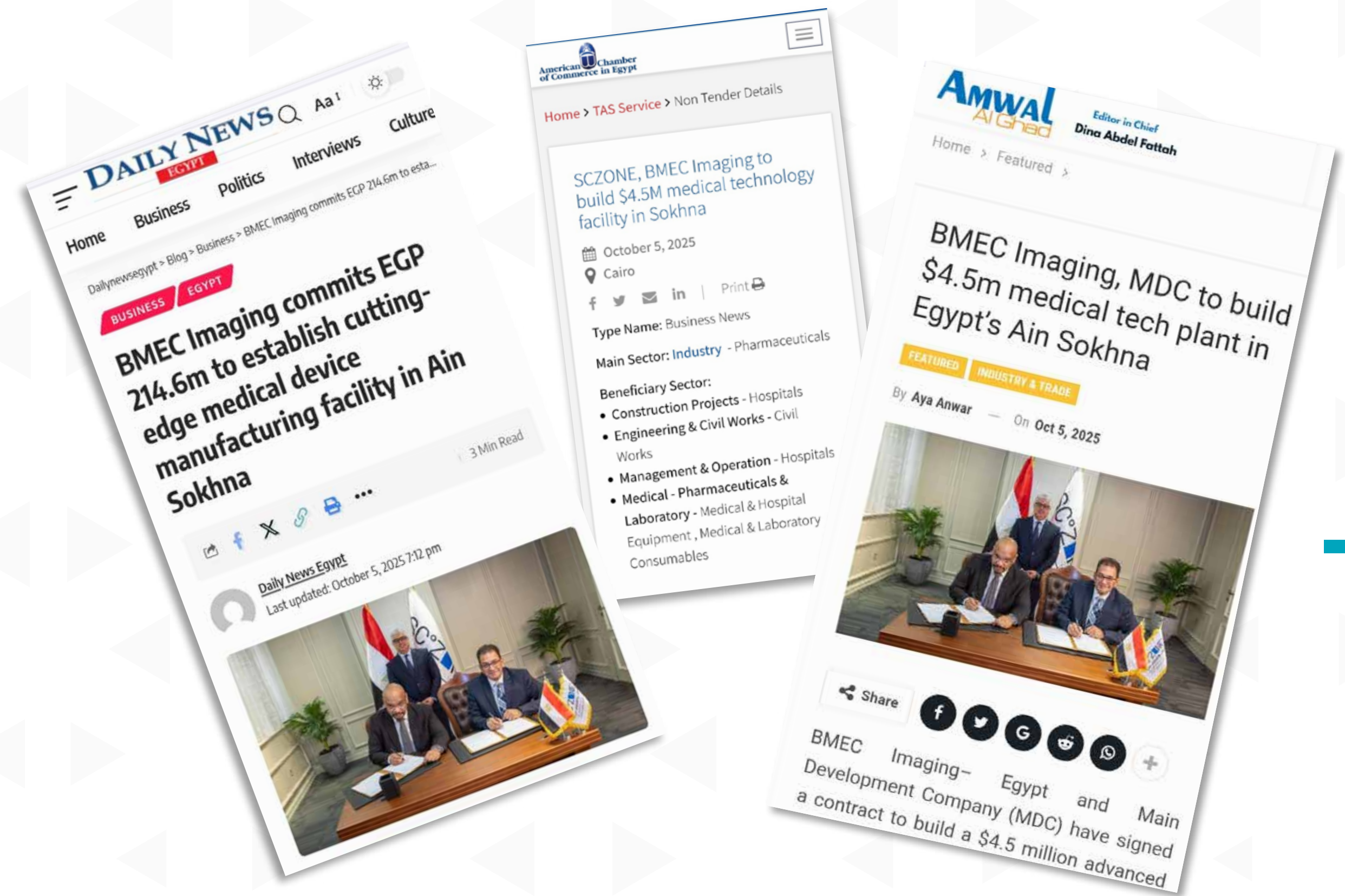
BMEC'S STATE OF THE ART MANUFACTURING FACILITY @ EGYPT

BMEC Imaging is investing EGP 214.6M (\$4.5M) to launch a state-of-the-art medical device Manufacturing & Remanufacturing Facility in the SCZONE at Ain Sokhna, Egypt

 **Manufacturing and Re-manufacturing of Advanced Equipment**

 **Hub for Technology Transfer and Innovation between India and Africa**

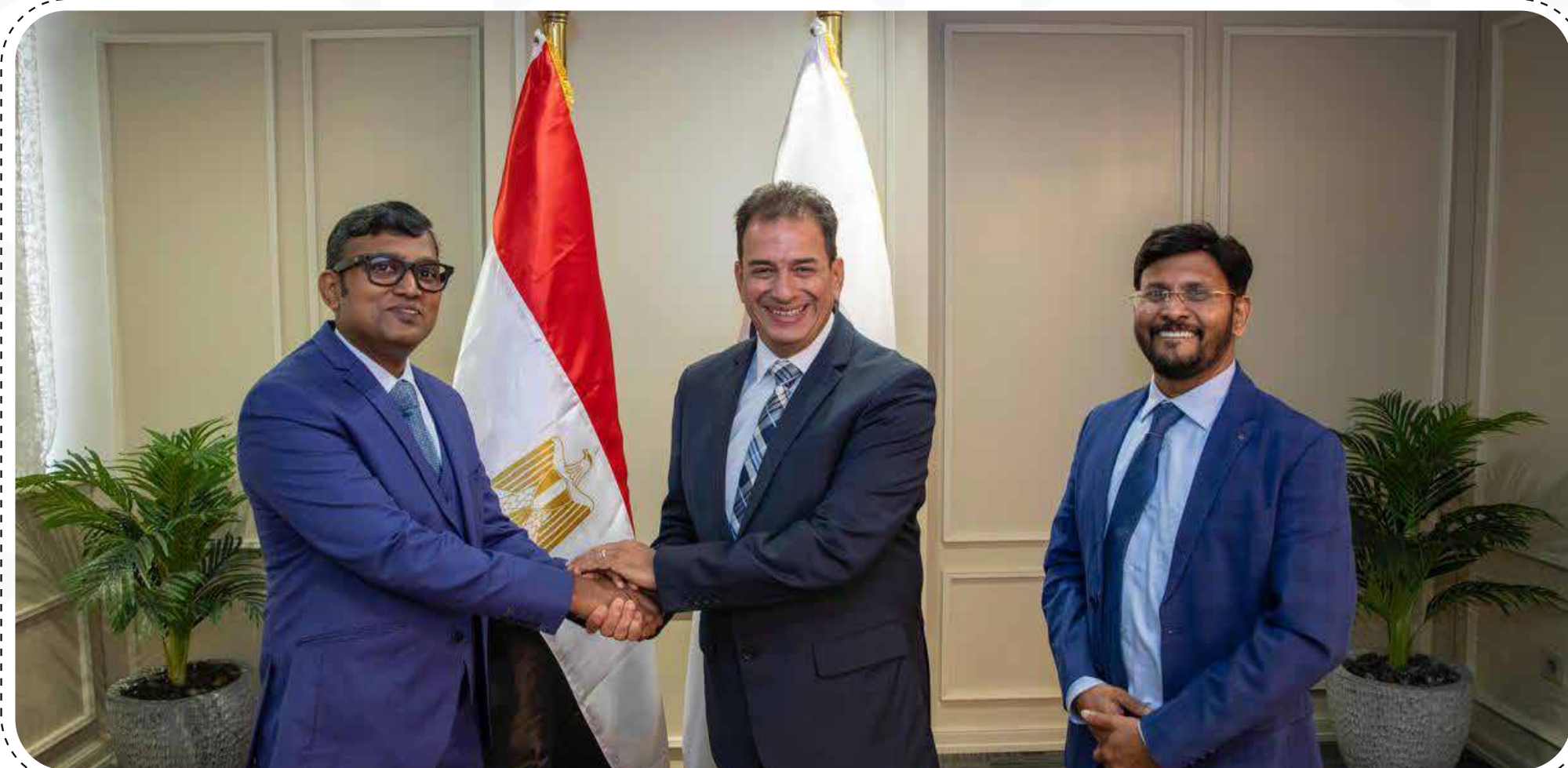
 **Training and Skill Development Requirement from the Region**



Check our Website : www.bmecimaging.com

     [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

BMEC'S STATE OF THE ART MANUFACTURING FACILITY @ EGYPT



Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

CRYOGEN TECHNOLOGY TRANSFER FOR HELIUM LIQUEFICATION



TOT for Single-Stage Cryogen Technology from RR-CAT – Indigenous Helium Liquefaction Capability.



The TOT was signed at Raja Ramanna Centre for Advanced Technology (RRCAT)'s incubation center, AIC-Pi Hub Foundation (AIC-Pi Hub), during the occasion of its second foundation day, "AIC-Pi Hub Day," chaired by the Former Chairman of Atomic Energy Regulatory Board, S. Bhardwaj, was the chief guest



Development of a skilled workforce and local expertise to operate, maintain, and further innovate indigenous helium liquefaction systems.



V. OPEN INNOVATION

INCUBATOR & ACCELERATOR

Growth and scale-up support to medtech startups of strategic interest to BMEC or partners, in collaboration with leading medtech/ healthtech incubators globally

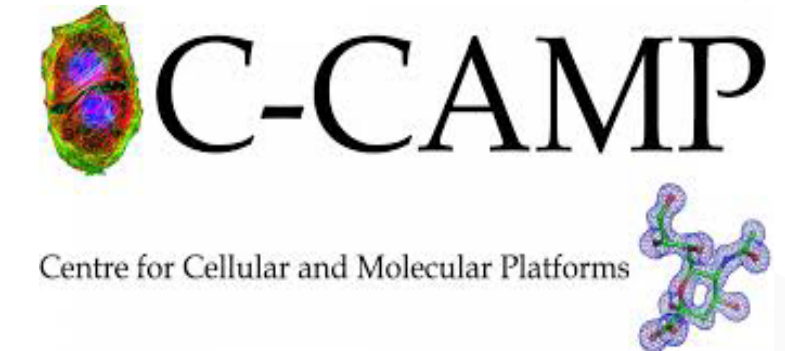
TESTBED & SANDBOX

Hardware and software simulations, plug-ins, AI/ML solution guidance using BMEC equipment, R&D facilities, expertise and network.

IMMERSION & RESEARCH

Startup and student global immersions and research projects centered on global-sourced problem statements/use cases in collaboration with academia partners

Leading medtech/healthtech incubators in India with scope for collaboration



INCUBATOR | ACCELERATOR | TESTBED | SANDBOX | IMMERSIONS | RESEARCH

Check our Website : www.bmecimaging.com

[bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770



MoU with IITM to set up teaching and research lab at IITM ED Dept. supplying imaging equipment worth Rs. 1.5 Crore.



BMEC commissioned Philips Achieva 1.5T MRI machine at IIT Delhi's MRI research facility for AI research collaboration



IIT Delhi
Indian Institute of Technology Delhi

Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

THE BMEC INDIAN STARTUP ECOSYSTEM ADVANTAGE

2nd
Largest startup ecosystem

180,000
*Recognized start ups by DPIIT**

\$50Bn.
Medtech market by 2030

10,000
Health tech startups; 600+ AI Health

\$6.7 bn.
Funding by Medtech startups '23-25

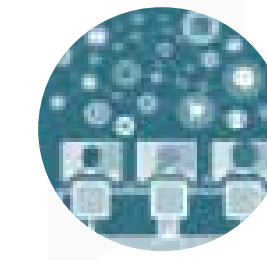
Factors supporting growth



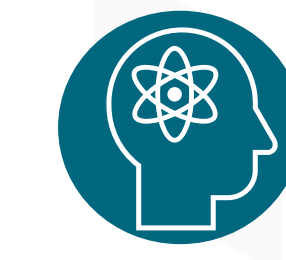
Demographics for global scale



Government Policies & Initiatives



Internet and Startup Penetration

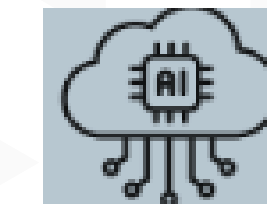


Frugal research-based innovation

MedTech/HealthTech Sectors



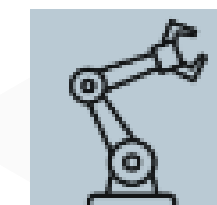
Medical Devices and Diagnostics



Digital Health and Data Integration



Specialized care: Cancer, Renal, Maternal etc.



Emerging Tech: Robotics, 3D printing, Simulation



Healthcare delivery and affordability



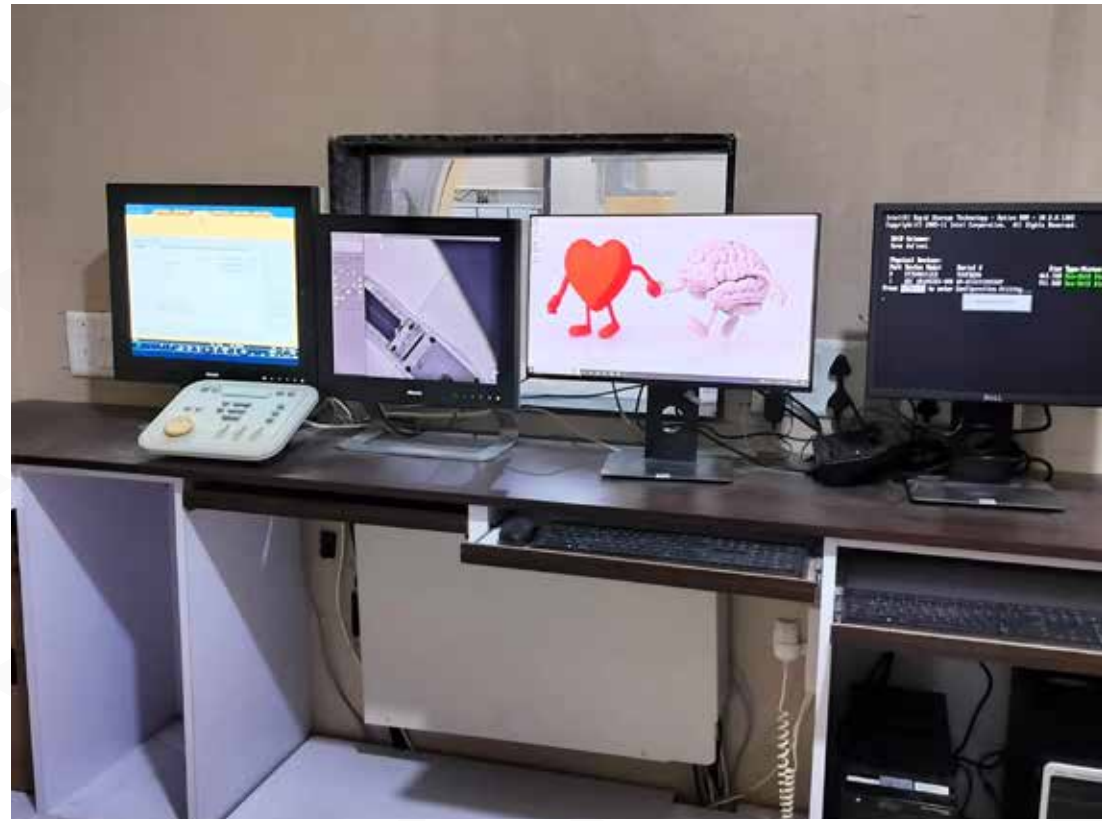
RESEARCH GRANTS IN MEDTECH



Check our Website : www.bmecimaging.com

[bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

Our Latest Installations



Make Philips	Model Allura Xper FD10	Location Ujjain, Madhya Pradesh
------------------------	----------------------------------	---

Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

Our Latest Installations



Make | Model | Location
Philips | **Achieva 3T MRI** | **maharashtra**



Make | Model | Location
Philips | **Achieva 1.5T MRI** | **Gujarat**



Make | Model | Location
Philips | **Achieva 1.5T MRI** | **Kolathur, Chennai**

Check our Website : www.bmecimaging.com

 [bmecimaging](https://www.bmecimaging.com) | For an appointment call : +91 99 624 45 770

Our Latest Installations

+



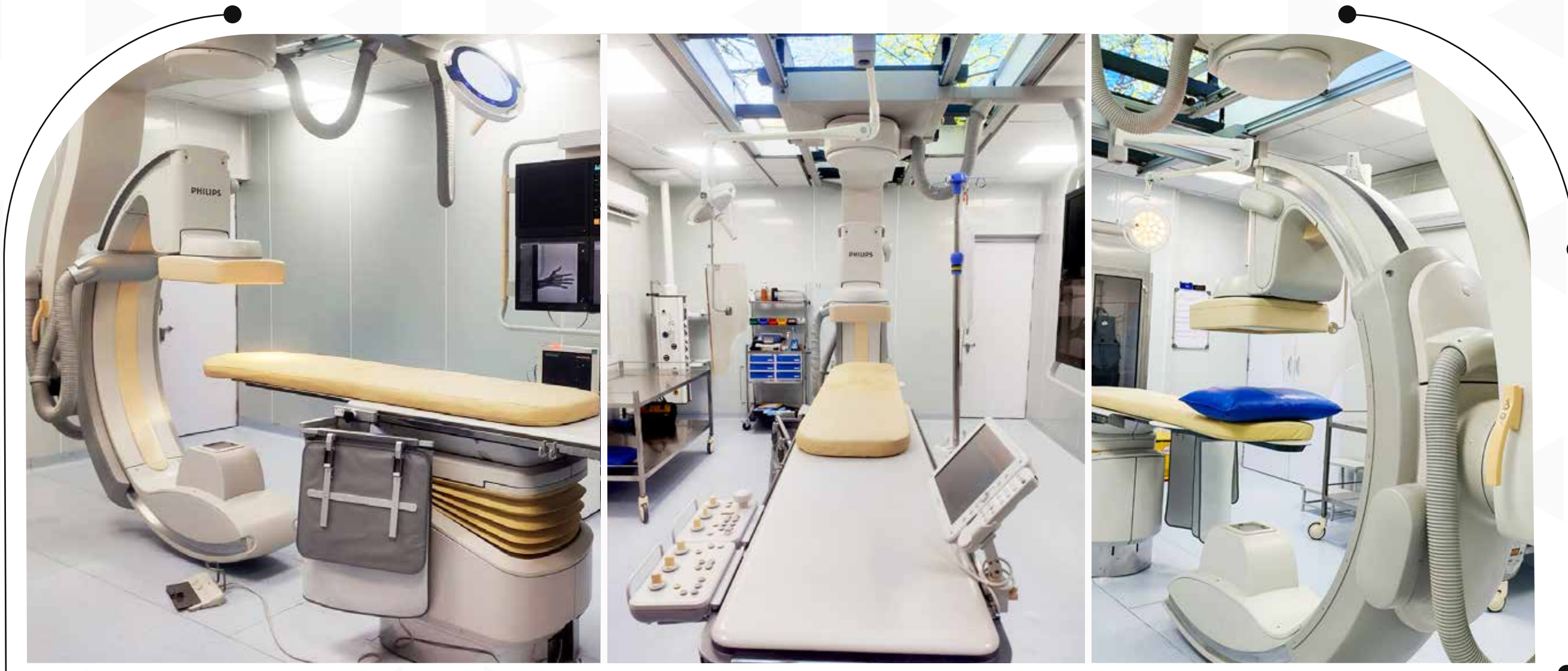
Make | Model | Location
Philips | **Allura Xper FD10** | **Mangalore, Karnataka**

Make | Model | Location
Philips | **PET CT 64 Slice** | **Udaipur, Rajasthan**

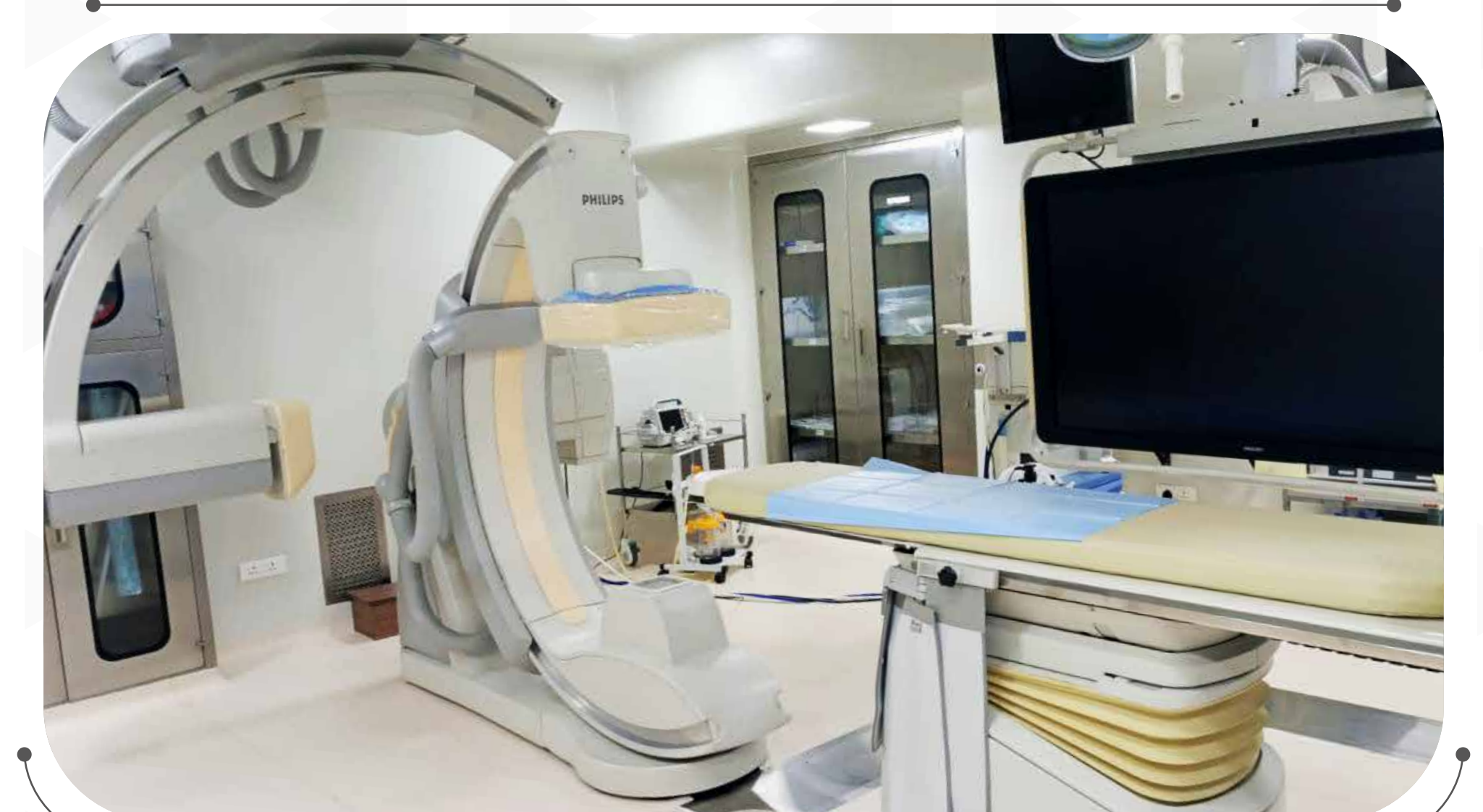
Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

Our Latest Installations



Make | Model | Location
Philips | **Cathlab FD 20** | **Bengaluru, Karnataka**



Make | Model | Location
Philips | **Allura Biplane FD 20/10** | **Chennai, Tamilnadu**

Check our Website : www.bmecimaging.com

[f](#) [x](#) [@](#) [v](#) [in](#) [b](#) [m](#) [e](#) [c](#) [i](#) [m](#) [a](#) [g](#) [i](#) [n](#) [g](#) | For an appointment call : +91 99 624 45 770

Our Latest Installations



Make Philips | **Model** Gemini TF 16 Slice PET CT | **Location** Delhi, India



Make Philips | **Model** ICT 256 SLICE CT | **Location** Nanded, Maharashtra



Thank You

www.bmecimaging.com

